



## Calendar of Events

2002

Dec 6<sup>th</sup> & 7<sup>th</sup>

Dec 7<sup>th</sup> & 8<sup>th</sup>

2003

February 22<sup>nd</sup>

March 3<sup>rd</sup>

March 8<sup>th</sup>

April 6<sup>th</sup>

L'Ecole No 41 Holiday Wine Dinners, 7pm seating  
Sixth Annual Walla Walla Valley Holiday Barrel  
Tasting, 10am - 5pm

Columbia Tower Club's 12th Annual Washington  
Wines Festival, Seattle, WA

Taste Washington, Museum of Contemporary Art,  
Chicago, IL

Classic Wines Auction, Portland, OR

Taste Washington, Stadium Exhibition Center,  
Seattle, WA

May 2<sup>nd</sup> & 3<sup>rd</sup>

May 3<sup>rd</sup> & 4<sup>th</sup>

May 10<sup>th</sup> & 11<sup>th</sup>

May 19<sup>th</sup>

L'Ecole No 41 Spring Wine Dinners

Walla Walla Valley Spring Release Weekend

Walla Walla Balloon Stampede and Winery

Open House

Taste Washington, Whitney Museum of Art,  
New York, NY

*For more information on upcoming L'Ecole No 41  
Winemaker Dinners in your area, please call the winery.*

### *Winter 2002 Wine Releases*

2000 Pepper Bridge Vineyard Apogee  
2000 Columbia Valley Cabernet Sauvignon  
2001 Fries Vineyard Semillon  
2001 Schoolhouse Red  
2001 Seven Hills Vineyard  
Late Harvest Semillon

### *Upcoming Spring 2003 Wine Releases*

2000 Walla Walla Valley Cabernet Sauvignon  
2001 Seven Hills Vineyard Merlot  
2001 Seven Hills Vineyard Estate Syrah  
2001 Columbia Valley Merlot  
2002 "Walla Voila" Chenin Blanc

### *Fall 2003 Wine Releases*

2001 Walla Walla Valley Merlot  
2002 Seven Hills Vineyard Estate Semillon  
2002 Columbia Valley Semillon  
2002 Columbia Valley Chardonnay

## L'Ecole No 41

PO Box 111, 41 Lowden School Road, Lowden, Washington 99360 • 509-525-0940

To find out more about L'Ecole No 41, please visit our website at [www.lecole.com](http://www.lecole.com)

*Dear Friends of the Winery,*

With probably the best production crew we have ever had, harvest proceeded spectacularly this fall. A cooler than normal spring held canopy growth in check, then a hot July surged us ahead in heat units. This yo-yo effect continued, with a slightly cooler August and early September, slowing down fruit maturation for added hang-time. As we put the final touches on this letter in late October, harvest is nearly coming to an end. Although early, we are seeing great flavor and color extraction in the reds, particularly Merlot and Syrah.

This year's harvest marks a significant milestone for L'Ecole N° 41, as we celebrate our **20<sup>th</sup> Anniversary Harvest**. Megan's parents, Jean and Baker Ferguson, founded the winery in 1983, and Megan and I took over the reins in 1989, making this my 14<sup>th</sup> vintage. Over these 20 years we have grown from a small "mom-and-pop" winery, to a 25,000 case winery distributed nationally in 40 states and internationally in 10 countries. While our current size may no longer be labeled boutique, we are considered small by industry standards. We have 10 dedicated and passionate employees, and as a result, have tighter quality control over our winemaking and viticultural practices than ever before. Half of our fruit is estate grown under direct ownership or acreage contracts, and most of the remaining fruit contracts are based on long-standing 15-year relationships with some of the best growers and vineyard sites in Washington State.

The festive illustration on this year's holiday card, created by local artist Jeffrey Hill, is sure to inspire you to join us for the **Sixth Annual Holiday Barrel Tasting and Open House** held the first weekend in December. On Friday and Saturday evening, December 6<sup>th</sup> and 7<sup>th</sup>, Chef Cristiana Fagioli will be preparing a holiday feast paired with our new wines. Join us in the warmth of the schoolhouse as we open our doors from 10am to 5pm Saturday and Sunday to showcase these new wine releases. Glimpse into the future in our cellar where we will be barrel tasting our 2001 Seven Hills Vineyard Merlot and 2001 Seven Hills Vineyard Estate Syrah slated to be released in May 2003. Delicious appetizers crafted by Laura Minnè will be expertly paired with our new wines and as always we have some fun and unique gift items in the tasting room.

While the 2000 merlots have garnered the early attention, we are as equally excited about this vintage of cabernet sauvignon and blends. Our new release of the ever popular **2000 Pepper Bridge Vineyard Apogee** is a Bordeaux blend of 57% Merlot, 39% Cabernet Sauvignon, and 4% Cabernet Franc. Dark and chewy, this bold wine has spicy aromas of nutmeg and clove, with sweet mint, tobacco, dark cherry, and blackberry flavors. The **2000 Columbia Valley Cabernet Sauvignon** is 100% Cabernet from such highly recognized vineyards as Klipsun, Bacchus, Portteus, Willard, and Seven Hills. Showing bright plum, huckleberry, and raspberry, this wine grips the mid-palate with mocha, brown sugar and currants on an earthy toasty finish. This is also the time of year when we release our single vineyard **2001 Fries Vineyard Semillon** showing its marvelous rich creamy apricot and pear flavors, with hints of fresh fig, vanilla, and honeysuckle.

The new **2001 Schoolhouse Red** is a fun, drink-me now table wine, packed with aromas of blueberry and spice, with pretty berry flavors that will have you reaching for a second glass.

New from L'Ecole N° 41, we are pleased to offer our limited bottling of **2001 Late Harvest Semillon** from Seven Hills Vineyard. Harvested one week before Christmas last winter, this incredibly concentrated nectar pressed out at 42% sugar and completed fermentation with 13% residual sugar. This luscious sweet dessert wine has bright floral aromas of orange blossom and ripe pear, and viscously rich flavors of pineapple and butterscotch. With limited availability, there is a two-bottle limit on a first-come basis at \$19/375ml bottle. You may purchase this wine by calling the winery or visiting our tasting room.

What has been particularly fun and rewarding about being part of the first generation of Walla Walla wineries is to have witnessed the meteoric rise in wine media and public recognition for the quality of wines produced in Washington State. This past year, Wine Enthusiast named Washington "Wine Region of the Year" and Food & Wine Magazine named Walla Walla one of the **10 most promising wine regions in the world**. As we celebrate our 20<sup>th</sup> Anniversary, we are honored to have just received Wine & Spirits designation as a "Regional" **Winery of the Year** in their *Annual Buying Guide* (only 42 American wineries so named). In addition, our 1999 Seven Hills Vineyard Merlot was listed in their **Top 100 Wines of the Year** and our 1999 Walla Walla Valley Cabernet Sauvignon received honors as one on the **Top 10 Cabernet Sauvignons of the Year**.

Our greatest supporters have been each of you, our good friends and customers. Many of you from around the country are our ambassadors promoting Washington wines. While L'Ecole N° 41 plans to focus on a steady state of production, we anticipate an even higher quality as we fine tune our vineyard practices, and reap the rewards of vine age.



We hope to see you at the  
**Holiday Barrel Tasting in December!**

Marty + Megan  
Nanci  
Matt  
Kory  
Debrae  
Keri  
Carri  
Jeff  
Mhe

Martin and Megan Clubb, and the staff of L'Ecole N° 41

# Wine Spectator

www.winespectator.com

- 92 points - 2000 Seven Hills Vineyard Merlot
- 92 points - 2000 Seven Hills Vineyard Estate Syrah
- 92 points - 1999 Columbia Valley Cabernet Sauvignon
- 90 points - 2000 Columbia Valley Merlot
- 90 points - 1999 Walla Walla Valley Cabernet Sauvignon
- 89 points - 2000 Fries Vineyard Semillon

## WINE ENTHUSIAST MAGAZINE

- 91 points - 2000 Seven Hills Vineyard Estate Semillon
- 91 points - 2000 Seven Hills Vineyard Merlot

## Wine & Spirits THE PRACTICAL GUIDE TO WINE

- Wine & Spirits Regional Wine of the Year (Winter issue 2002)**
- Wine & Spirits Top 100 Wines of the Year (Winter issue 2002)**
- 94 points - 1999 Seven Hills Vineyard Merlot

- Wine & Spirits Top 10 Cabernet Sauvignon of the Year (December 2002)**
- 94 Points - 1999 Walla Walla Valley Cabernet Sauvignon

- 93 points - 1999 Columbia Valley Merlot
- 90 points - 2000 Columbia Valley Merlot
- 90 points - 2000 Seven Hills Vineyard Estate Syrah

# *Holiday Wine Dinners*

*With Chef Cristiana Fagioli*

*December 6<sup>th</sup> and 7<sup>th</sup>, 2002*

*7:00 p.m. Seating*

## *Menu*

### *Appetizers*

*2001 Columbia Valley Chardonnay*

*Seared Hazelnut-Crusted Ahi Tuna  
with Ginger Beurre Blanc*

*2001 Fries Vineyard Semillon*

### *Duck Pate*

*with Frisee Salad and Lardons*

*2000 Seven Hills Vineyard Merlot*

### *Braised Short-Ribs*

*Served with Orange-Parsley Pappardelle Noodles*

*2000 Columbia Valley Cabernet Sauvignon*

*2000 Pepper Bridge Vineyard Apogee*

*Apple Tart with Caramel Ice Cream*

*2001 Seven Hills Vineyard Late Harvest Semillon*

### *Coffee Service*

Menu subject to change

# L'Ecole No 41

We are pleased to offer the following wine and merchandise selections. Your order may be placed via phone at 509-525-0940; mailed to P.O. Box 111, Lowden WA 99360 or faxed to 509-525-2775. We invite you to place your order through our website at [www.lecole.com](http://www.lecole.com).

WINE	UNIT PRICE	QUANTITY	TOTAL
2001 Columbia Valley Semillon	\$14.00		
2001 Seven Hills Vineyard Estate Semillon	\$19.00		
2001 Fries Vineyard Semillon	\$19.00		
2001 Columbia Valley Chardonnay	\$19.00		
2001 "Walla Voila" Chenin Blanc	\$10.00		
2001 Schoolhouse Red	\$15.00		
2000 Columbia Valley Merlot	\$29.00		
2000 Walla Walla Valley Merlot	\$32.00		
2000 Seven Hills Vineyard Merlot	\$39.00		
2000 Columbia Valley Cabernet Sauvignon	\$29.00		
1999 Walla Walla Valley Cabernet Sauvignon	\$35.00		
2000 Pepper Bridge Vineyard Apogee	\$41.00		
2000 Seven Hills Vineyard Estate Syrah	\$34.00		



10% Discount for any 12-bottle case, mixed cases O.K.

### WINE SUB TOTAL

LOGO MERCHANDISE	UNIT PRICE	QUANTITY	TOTAL	CIRCLE SIZE
Cutter & Buck Sweatshirt, sun, navy, ivory (womens)	\$65.00			sm m lg xl
Cutter & Buck Polo, sun, navy, red, white (womens)	\$44.00			sm m lg xl
Cutter & Buck Windshirt, navy (mens)	\$46.00			sm m lg xl
Cutter & Buck Twill Shirt, white (womens & mens)	\$49.00			sm m lg xl
Cutter & Buck Polo, sun, navy, red, white (mens)	\$35.00			m lg xl xxl
T-Shirts, long sleeve, colorwashed	\$21.00			m lg xl xxl
T-Shirts, short sleeve, colorwashed	\$17.00			m lg xl xxl
Port Authority Denim Shirt, long sleeve	\$44.00			sm m lg xl xxl
Caps, colorwashed, blue, black, khaki	\$20.00			
Engraved Logo Corkscrew	\$20.00			
Apron, black, denim, navy	\$25.00			
Riedel Etched 8 oz Glass	\$12.00			
Washington Wine Country, hardbound book	\$35.00			

\* For FedEx \*  
delivery rate  
or special  
shipping  
arrangements,  
please call  
509/525.0940,  
ask for Jay

WINE SHIPPING RATES				MERCHANDISE SUB TOTAL	
REGION	1-3 Bottles	4-6 Bottles	7-12 Bottles	SHIPPING CHARGE (Wine & Merchandise)	
Pacific NW	\$12	\$15	\$24		
West Coast	\$12	\$18	\$30		
Central	\$15	\$18	\$36		
East Coast	\$15	\$24	\$36		
<b>MERCHANDISE SHIPPING</b>				<b>TOTAL PURCHASE</b>	
\$4.00 per item, or call on multiple items.				WA residents, 7.7% sales tax	
				<b>TOTAL AMOUNT DUE</b>	

### ORDERED BY:

Name \_\_\_\_\_  
Street \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Payment:  Check  Visa  MasterCard  American Express  
Card # \_\_\_\_\_ Exp \_\_\_\_\_  
Authorized Signature \_\_\_\_\_

### PLEASE SHIP TO:

Name \_\_\_\_\_  
Street \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
If this is a gift, what would you like the greeting to say?  
\_\_\_\_\_

V code \_\_\_\_\_ (V code is the last 3 numbers on back of credit card)

**IMPORTANT** Please provide a daytime phone #: (\_\_\_\_\_) \_\_\_\_\_

If we have questions about your order, we must be able to reach you. Please make checks payable to:

**L'Ecole No 41 • P.O. Box 111 • Lowden, WA 99360. Thank you for your order.**